

**Mother’s Cupboard Consignment**

Dunlap’s Premier Seasonal Consignment Event

www.motherscupboardconsignment.com

Suggested Pricing Guide

Things to keep in mind:

*\*This guide was created to help you in pricing your items. As a consignor, it is ultimately up to you how you price your items. These are merely suggestions and are not required pricing guidelines.*

*\*There is a $2 price minimum and $1 increments.*

*\*You can combine items to get the minimum price. Items in Levels 1 & 2 sell best in groups of 2 or more. \*\*marks items that sell better in groups.*

*\*Please try to think of what you would pay for the item in its current , used condition*

*\*General, wear, fading, etc diminish the value of an item. Please consider these items when pricing your items. A good rule of thumb is 1/3-1/4 of what the item sells for in retail. Items with stains, holes, rips, missing buttons/snaps will not be accepted by the sale.*

*\*Boys clothes tend to have less resale value than girls.*

*\*Fall/Winter clothing has a higher resale value than Spring/Summer clothing.*

*\*it’s always best to let your items go for half price. Wouldn’t you rather get something for them, than nothing?*

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Children’s Clothing, Accessories & Shoes** | | | | | | | | | | |
|  | | **Level 1** | | | **Level 2** | | **Level 3** | | | **Level 4** |
| \*\*items sell better in groups | | *Department Stores: Walmart, Target, Kmart, etc. Please only bring EWC or EUC.* | | | *Retail Stores: Sears, Kohls, JCPenney, etc.* | | *Chain Stores: Old Navy, Children’s Place, Aeroopastle, etc.* | | | *Upscale Chain Stores & Boutiques: Gymboree, Gap, Heartstrings, etc. & boutique brands* |
| **TOPS** | |  | | |  | |  | | |  |
| Dress Shirt | | $2-4 | | | $3-5 | | $4-6 | | | $5-7 |
| Long Sleeve T-shirt/Polo | | $2-3\*\* | | | $2-4 | | $3-5 | | | $4-6 |
| Short Sleeve Polo | | $2-3\*\* | | | $2-4 | | $3-5 | | | $4-6 |
| Sweater | | $2-4 | | | $3-6 | | $4-8 | | | $5-10 |
| Sweatshirt | | $2-3\*\* | | | $3-4 | | $3-5 | | | $4-7 |
| Turtleneck | | $2-3\*\* | | | $2-4 | | $2-5 | | | $3-6 |
| T-shirt/sleeveless | | $2-3\*\* | | | $2-4 | | $2-5 | | | $3-6 |
| **BOTTOMS** | |  | | |  | |  | | |  |
| Athletic/Sweat pants | | $2-3\*\* | | | $2-4 | | $3-5 | | | $4-6 |
| Capris | | $2-3 | | | $2-4 | | $3-6 | | | $4-7 |
| Casual Pants/Khakis | | $2-4 | | | $3-5 | | $4-7 | | | $5-8 |
| Dress Pants | | $3-5 | | | $4-6 | | $5-7 | | | $5-10 |
| Jeans | | $2-3 | | | $3-5 | | $3-7 | | | $4-9 |
| Leggings | | $2-3\*\* | | | $2-4 | | $3-5 | | | $3-6 |
| Overalls | | $2-4 | | | $3-5 | | $4-6 | | | $5-8 |
| Skirt/Skort | | $2-4\*\* | | | $3-5 | | $3-6 | | | $4-7 |
| Shorts | | $2-3\*\* | | | $2-4 | | $3-5 | | | $4-7 |
| **Children’s Clothing, Accessories & Shoes** *continued…* | | | | | | | | | | | |
|  | | **Level 1** | | | **Level 2** | | **Level 3** | | | **Level 4** | |
|  | | *Department Stores: Walmart, Target, Kmart, etc. Please only bring EWC or EUC.* | | | *Retail Stores: Sears, Kohls, JCPenney, etc.* | | *Chain Stores: Old Navy, Children’s Place, Aeroopastle, etc.* | | | *Upscale Chain Stores & Boutiques: Gymboree, Gap, Heartstrings, etc. & boutique brands* | |
| **OUTFITS** | | | | | | | | | | | |
| Track Suit | | $2-4 | | | $3-5 | | $4-6 | | | $5-8 | |
| 2 Piece Matching Outfit | | $3-4 | | | $4-6 | | $5-7 | | | $6-10 | |
| 3 Piece Matching Outfit | | $3-5 | | | $5-7 | | $6-8 | | | $7-12 | |
| 4 Piece Matching Outfit | | $4-6 | | | $5-8 | | $6-10 | | | $8-15 | |
| **DRESSES** | | | | | | | | | | | |
| Dress | | $3-4 | | | $4-6 | | $4-8 | | | $6-12 | |
| Holiday Dress | | $4-6 | | | $5-8 | | $6-10 | | | $6-15 | |
| Jumper | | $2-4 | | | $3-5 | | $3-7 | | | $4-8 | |
| Sundress | | $2-4 | | | $3-5 | | $3-6 | | | $4-8 | |
| **OUTERWEAR** | | | | | | | | | | | |
| Athletic Jacket | | $2-4 | | | $3-5 | | $4-7 | | | $5-9 | |
| Denim Jacket | | $3-5 | | | $4-6 | | $4-7 | | | $5-9 | |
| Dress Coat | | $4-6 | | | $5-7 | | $6-8 | | | $7-12 | |
| Polar Fleece | | $2-4 | | | $3-5 | | $4-6 | | | $5-8 | |
| Raincoats | | $3-5 | | | $4-6 | | $5-8 | | | $5-10 | |
| Spring Coat/Lightweight | | $2-4 | | | $3-5 | | $4-7 | | | $5-8 | |
| Snow Pants | | $3-5 | | | $3-6 | | $4-6 | | | $5-8 | |
| Snow Suit | | $4-6 | | | $5-7 | | $6-10 | | | $8-12 | |
| Vest – Fleece or Quilted | | $3-5 | | | $4-6 | | $5-7 | | | $6-8 | |
| Winter Coat | | $3-7 | | | $4-8 | | $5-12 | | | $8-15 | |
| Windbreaker | | $2-4 | | | $3-5 | | $4-6 | | | $4-8 | |
| **PAJAMAS** | | | | | | | | | | | |
| 2 or 3 piece PJ set | | $2-4\*\* | | | $3-4\*\* | | $3-5 | | | $4-6 | |
| Bathrobe | | $2-4 | | | $3-5 | | $4-6 | | | $5-7 | |
| Footed/Non-footed sleeper | | $2-4\*\* | | | $3-4\*\* | | $3-5 | | | $4-6 | |
| Nightgown | | $2-4\*\* | | | $3-4\*\* | | $3-5 | | | $4-6 | |
| **SWIMWEAR** | | | | | | | | | | | |
| Rash Guards | | $2-3 | | | $2-4 | | $3-5 | | | $4-6 | |
| Swimsuits | | $2-3 | | | $3-4 | | $3-6 | | | $4-6 | |
| Swim trunks | | $2-3 | | | $3-4 | | $3-6 | | | $4-6 | |
| Swimsuit Cover-Ups | | $2-3 | | | $3-4 | | $3-6 | | | $4-6 | |
| Swim Trunks & rash guard | | $3-6 | | | $4-8 | | $6-10 | | | $8-12 | |
| **COSTUMES** | | | | | | | | | | | |
| Costume with accessories | | $3-5 | | | $4-6 | | $5-7 | | | $6-12 | |
| Costume only | | $2-3 | | | $3-6 | | $4-6 | | | $5-10 | |
| Accessories (grouped) | | $2 | | | $2-3 | | $3-5 | | | $4-6 | |
| **INFANT CLOTHING ESSENTIALS** | |  | | |  | |  | | |  | |
| Bibs (groups of 3+) | | $2\*\* | | | $2-3\*\* | | $2-4\*\* | | | $3-5\*\* | |
| Gowns/Sleepers | | $2-3\*\* | | | $2-4\*\* | | $3-4\*\* | | | $3-5 | |
| Onsies-Short & Long (3+) | | $2\*\* | | | $2-3\*\* | | $2-4\*\* | | | $2-5\*\* | |
| Rompers | | $2-3\*\* | | | $2-4\*\* | | $3-4 | | | $3-5 | |
|  | |  | | |  | |  | | |  | |
| **Children’s Clothing, Accessories & Shoes** *continued…* | | | | | | | | | | | |
|  | **Level 1** | | | **Level 2** | | **Level 3** | | | **Level 4** | | |
|  | *Ex. Brands: Circo, Cherokee, Faded Glory, George, Wonder Kids , etc* | | | *Ex. Brands: Arizona, Jumping Beans, Okie Dokie, etc.* | | *Ex. Brands: Children’s Place, Old Navy, Carters, Keds, Osh Kosh* | | | *Ex. Brands: Adidas, Crocs, Gymboree, Keen, New Balance, Nike, Stride Rite, Sperry, etc.* | | |
| **SOESHHHOES** | | | | | | | | | | | |
| Baby/Infant Shoes | $2-3 | | | $2-4 | | $3-5 | | | $4-6 | | |
| Boots-Hiking | $2-4 | | | $2-5 | | $3-6 | | | $4-7 | | |
| Boots-Rain | $2-3 | | | $2-4 | | $3-5 | | | $4-8 | | |
| Boots-Winter | $2-4 | | | $2-5 | | $3-5 | | | $4-10 | | |
| Dress Shoes | $2-3 | | | $2-4 | | $3-5 | | | $5-12 | | |
| Sandals | $2-3 | | | $2-4 | | $3-5 | | | $4-7 | | |
| Slippers | $2 | | | $2-3 | | $2-4 | | | $2-5 | | |
| Cleats | $3-5 | | | $4-7 | | $5-8 | | | $5-10 | | |
| Tennis Shoes | $2-4 | | | $3-5 | | $3-6 | | | $6-12 | | |
| Water shoes | $2 | | | $2-3 | | $2-5 | | | $4-8 | | |
| **ACCESSORIES** |  | | |  | |  | | |  | | |
| Backpacks | $3-5 | | | $3-6 | | $4-6 | | | $5-7 | | |
| Belts | $2\*\* | | | $2-4\*\* | | $2-4\*\* | | | $2-5\*\* | | |
| Gloves/mittens | $2\*\* | | | $2-3\*\* | | $2-4\*\* | | | $2-5\*\* | | |
| Hair bows (in groups) | $2\*\* | | | $2-3\*\* | | $2-4\*\* | | | $2-5\*\* | | |
| Hats/Caps | $2\*\* | | | $2-3\*\* | | $2-4\*\* | | | $2-5\*\* | | |
| Lunch box | $2\*\* | | | $2-3 | | $2-4 | | | $2-5 | | |
| Purses | $2\*\* | | | $2-3\*\* | | $2-4\*\* | | | $2-5 | | |
| Scarves | $2\*\* | | | $2-3\*\* | | $2-4\*\* | | | $2-5 | | |
| Tights | $2\*\* | | | $2-3\*\* | | $2-4\*\* | | | $2-5 | | |
| **Baby/Toddler Gear & Equipment** | | | | | | | | | | | |
|  | | | GOOD used condition | | | | | EXCELLENT Like New Condition | | | |
| **BATHING/GROOMING** | | |  | | | | |  | | | |
| Bath Tub | | | $2-5 | | | | | $4-8 | | | |
| Bathtub Seat | | | $2-3 | | | | | $2-5 | | | |
| Bathtub Faucet Cover | | | $2 | | | | | $2-3 | | | |
| Bathtub Thermometer | | | $2-3 | | | | | $2-4 | | | |
| Bathtub toy organizer/caddy | | | $2-3 | | | | | $3-5 | | | |
| Bath Towels / Hooded Towels (groups of 3+) | | | $2-3\*\* | | | | | $2-4\*\* | | | |
| Washcloths (groups of 3+) | | | $2\*\* | | | | | $2-3\*\* | | | |
| **BEDDING/BLANKETS** | | |  | | | | |  | | | |
| Crib Set (3-5 piece set) | | | $8-15 | | | | | $12-18+ | | | |
| Crib Set (5-7 piece set) | | | $12-25 | | | | | $25-40+ | | | |
| Crib skirt | | | $2-5 | | | | | $3-6 | | | |
| Fitted Bassinet Sheet | | | $2-3\*\* | | | | | $2-4\*\* | | | |
| Fitted Crib Sheet | | | $2-3\*\* | | | | | $2-4\*\* | | | |
| Kids Comforter Sets- Twin/Full/Queen | | | $10-25 | | | | | $15-25+ | | | |
| Kid’s Sleeping Bag | | | $4-8 | | | | | $5-10 | | | |
| Receiving/Baby blankets (groups of 3+) | | | $2-4\*\* | | | | | $4-6\*\* | | | |
| Toddler Bedding (3-4 piece set) | | | $5-10 | | | | | $8-12 | | | |
| **Baby/Toddler Gear & Equipment** *Continued….* | | | | | | | | | | | |
|  | | | GOOD used condition | | | | | EXCELLENT Like New Condition | | | |
| **CAR SEAT/BOOSTER SEATS** | | |  | | | | |  | | | |
| Car Seat \*Base Only\*-less than 5 years old-check date | | | $5-8 | | | | | $8-12 | | | |
| Car Seat w/ Base -less than 5 years old-check date | | | $15-25 | | | | | $25-40 | | | |
| Car Seat Cover | | | $4-6 | | | | | $7+ | | | |
| Car Seat Organizer | | | $2-4 | | | | | $3-5 | | | |
| High Back Booster Seat- less than 5 years old – check date | | | $10-20 | | | | | $20-30 | | | |
| Infant Car Seat w/ Base – less than 5 years old – check date | | | $5-10 | | | | | $10-15 | | | |
| **DIAPERING/POTTY** | | |  | | | | |  | | | |
| Contour Changing Pad | | | $2-4 | | | | | $4-7 | | | |
| Diaper Bag – NEW/LIKE NEW | | | $3-7 | | | | | $7-10 | | | |
| Diapers – Disposable - Groups | | |  | | | | | .05-.10 per diaper | | | |
| Diapers - Swim | | |  | | | | | .25-.50 per diaper | | | |
| Kids Step Stool | | | $2-4 | | | | | $4+ | | | |
| **EQUIPMENT & ACCESSORIES** | | |  | | | | |  | | | |
| Baby Carrier (sling,etc) | | | $5-12 | | | | | $8-20+ | | | |
| Baby Monitor | | | $5-12 | | | | | $8-20+ | | | |
| Baby Swing (battery/plug in) | | | $15-30 | | | | | $20-50 | | | |
| Baby Swing (wind up) | | | $10-15 | | | | | $15-20 | | | |
| Bassinet | | | $10-25 | | | | | $20-30+ | | | |
| Booster Seat/High Chair Seat | | | $3-8 | | | | | $8+ | | | |
| Bouncy Seat | | | $5-10 | | | | | $10-15 | | | |
| Bumbo | | | $7-10 | | | | | $10-12 | | | |
| Crib Mobile | | | $4-8 | | | | | $8+ | | | |
| Co-Sleeper | | | $40-80+ | | | | |  | | | |
| Exersaucer | | | $8-25 | | | | | $15-30 | | | |
| Gyms/Playmats | | | $4-8 | | | | | $8-16 | | | |
| High Chair | | | $10-25 | | | | | $25+ | | | |
| Humidifier | | | $8-12 | | | | | $12+ | | | |
| Jumparoo | | | $10-20 | | | | | $15-30 | | | |
| Pacifier (NEW) | | |  | | | | | $2\*\* | | | |
| Pacifier Keeper | | |  | | | | | $2-3\*\* | | | |
| Pack-n-Play | | | $10-35 | | | | | $25-50+ | | | |
| Shopping Cart Cover | | | $3-8 | | | | | $6+ | | | |
| Vaporizer | | | $3-5 | | | | | $4-8 | | | |
| **FEEDING & NURSING** | | |  | | | | |  | | | |
| Bottles (NEW – group of 3+) | | |  | | | | | $2-5\*\* | | | |
| Breast Pump - Single | | | $10-20 | | | | | $15-30+ | | | |
| Breast Pump - Double | | | $20-45 | | | | | $50-100+ | | | |
| Breast Milk Storage Bags (NEW) | | |  | | | | | $2-4\*\* | | | |
| Feeding Utensils (groups – NEW/LIKE NEW)) | | |  | | | | | $2-3 | | | |
| Kids Plates (groups – NEW/LIKE NEW)) | | |  | | | | | $2-4 | | | |
| Nursing Pillow/Bobby | | | $6-8 | | | | | $6-10 | | | |
| Sippy Cups (groups - NEW/LIKE NEW ONLY) | | |  | | | | | $2-4\*\* | | | |
| **Baby/Toddler Gear & Equipment** | | | | | | | | | | | |
|  | | | GOOD used condition | | | | | EXCELLENT Like New Condition | | | |
| **FURNITURE** | | |  | | | | |  | | | |
| Bookshelf | | | $10-25 | | | | | $20-40+ | | | |
| Changing Table | | | $20-75 | | | | | $50-100+ | | | |
| Cribs \*NO drop side Cribs\* | | | $50-100 | | | | | $75-150 | | | |
| Crib Mattress | | | $10-15 | | | | | $15-25 | | | |
| Dresser | | | $25-40 | | | | | $40-100 | | | |
| Glider w/ottoman | | | $20-40 | | | | | $40-80 | | | |
| Glider w/o ottoman | | | $10-35 | | | | | $30-60 | | | |
| Hanging Wall Shelf | | | $5-10 | | | | | $10-15 | | | |
| Lamps, Border, Curtains, etc. | | | $5-10 | | | | | $7-12 | | | |
| Toddler Bed | | | $20-40 | | | | | $40-80 | | | |
| Toddler Mattress | | | $10-15 | | | | | $15-25 | | | |
| **SAFETY** | | |  | | | | |  | | | |
| All Purpose Locks | | |  | | | | | $2-3\*\* | | | |
| Appliance/Drawer/Cabinet Latches | | |  | | | | | $2-3\*\* | | | |
| Baby Mirror (for car) | | | $2-4 | | | | | $3-5 | | | |
| Bed Rail | | | $4-6 | | | | | $5-10 | | | |
| Bike Helmet /Padding | | | $3-5 | | | | | $4-7 | | | |
| Door Knob Covers | | |  | | | | | $2-3\* | | | |
| Furniture Wall Straps | | |  | | | | | $2-3\*\* | | | |
| Night Light | | | $2-3 | | | | | $3-5 | | | |
| Outlet Covers | | |  | | | | | $2-3\*\* | | | |
| Safety Gates (less for small/wood gates/more for large) | | | $3-15 | | | | | $10-25 | | | |
| **STROLLERS & ACCESSORIES** | | |  | | | | |  | | | |
| Double or Sit-n-Stand Stroller | | | $20-40 | | | | | $30-60+ | | | |
| Jogging Stroller - Single | | | $20-35 | | | | | $30-60+ | | | |
| Jogging Stroller - Double | | | $40-60 | | | | | $60-80+ | | | |
| Single Stroller | | | $10-25 | | | | | $20-40+ | | | |
| Stroller/Travel System (includes base/car seat- less than 5 years old – check date) | | | $50-75 | | | | | $60-80+ | | | |
| Stroller Weather Shield/Cover | | | $3-5 | | | | | $4-6+ | | | |
| Umbrella Stroller | | | $2-6 | | | | | $5-10 | | | |
| **Books/Games/Puzzles/Toys/etc.** | | | | | | | | | | | |
|  | | | EXCELLENT Like New Condition | | | | | | | |
| **BOOKS – sell in groups – Excellent Cond. Only** | | |  | | | | | | | |
| Board Books | | | $2-3\*\* | | | | | | | |
| Chapter Books | | | $2-3 | | | | | | | |
| Cloth Books | | | $2\*\* | | | | | | | |
| Hardcover Books | | | $2-3\*\* | | | | | | | |
| Homeschool Curriculum/Educational | | | $3-10+ | | | | | | | |
| Parenting/Maternity | | | $2-5\*\* | | | | | | | |
| Set of Books - Series | | | $3-6 | | | | | | | |
| Soft Cover Books | | | $2-3\*\* | | | | | | | |
| **Books/Games/Puzzles/Toys/etc.** *continued….* | | | | | | | | | | | |
|  | | | GOOD used condition | | | | | EXCELLENT Like New Condition | | | |
| **ELECTRONICS** | | |  | | | | |  | | | |
| Computer Games | | |  | | | | | $2-8 | | | |
| Individual Games (PSP, Wii, etc) | | |  | | | | | $3-12 | | | |
| Play Station | | |  | | | | | $100-125 | | | |
| PSP | | |  | | | | | $60-80 | | | |
| Toddler/Child TV Systems | | |  | | | | | $10-25 | | | |
| Toddler/Child Readers | | |  | | | | | $5-25 | | | |
| Wii system | | |  | | | | | $30-50 | | | |
| X-Box System | | |  | | | | | $80-120 | | | |
| **GAMES/MEDIA/PUZZLES** | | |  | | | | |  | | | |
| CDs | | |  | | | | | $2-4\*\* | | | |
| DVD – Disney/Baby Einstein | | |  | | | | | $4-6 | | | |
| DVD – Other Titles | | |  | | | | | $2-5 | | | |
| DVD Sets (group of 3+) | | |  | | | | | $5-9 | | | |
| Puzzles - Foam | | |  | | | | | $2-3 | | | |
| Puzzles - Floor | | |  | | | | | $3-6 | | | |
| Puzzles - Wooden | | |  | | | | | $2-8\*\* | | | |
| VHS Tape Sets (group of 3+) | | |  | | | | | $2-3\*\* | | | |
| Youth Games (board, card, etc.) | | |  | | | | | $3-5 | | | |
| **RIDING TOYS** | | |  | | | | |  | | | |
| Bicycle | | | $5-10 | | | | | $10-15+ | | | |
| Cozy Coupe | | | $5-12 | | | | | $10-20 | | | |
| Power Wheels | | | $25-40 | | | | | $40-60 | | | |
| Tricycle - Metal | | | $10-15 | | | | | $15-20 | | | |
| Tricycle - Plastic | | | $5-10 | | | | | $10-15 | | | |
| **TOYS** | | |  | | | | |  | | | |
| Action Figures | | | $2-3 | | | | | $3-6 | | | |
| Activity/Train Tables | | | $15-25 | | | | | $25-50+ | | | |
| Balls (basketball,soccer, etc. | | | $2-3 | | | | | $3-5 | | | |
| Barbies | | | $2-4 | | | | | $5+ | | | |
| Barbie Clothes | | |  | | | | | $2-3\*\* | | | |
| Barbie House | | | $5-15 | | | | | $15-30 | | | |
| Basketball/T-Ball Set | | | $8-12 | | | | | $12-20 | | | |
| Blocks | | |  | | | | | $2-10 | | | |
| Cars (groups) | | | $2-4 | | | | | $4-12 | | | |
| Cash Register | | | $4-6 | | | | | $6-10 | | | |
| Desk | | | $10-20 | | | | | $20-40 | | | |
| Dolls | | | $2-6 | | | | | $4-7+ | | | |
| Dollhouse Sets | | | $5-15 | | | | | $15-40+ | | | |
| Furniture (plastic/wood - table/chairs) | | | $5-15 | | | | | $15-25 | | | |
| Kitchen | | | $10-25 | | | | | $25-50+ | | | |
| Kitchen dishes/food | | | $2-4 | | | | | $4-6 | | | |
| Legos (depends on size of set) | | | $5-10 | | | | | $10-25 | | | |
| **Books/Games/Puzzles/Toys/etc.** *continued….* | | | | | | | | | | | |
|  | | | GOOD used condition | | | | | EXCELLENT Like New Condition | | | |
| Lincoln Logs (depends on size of set) | | | $8-12 | | | | | $12-20 | | | |
| Little People Set (depends on set) | | | $6-12 | | | | | $12-20 | | | |
| Picnic Table | | | $10-15 | | | | | $15-40 | | | |
| Playhouse | | | $25-50 | | | | | $50-100+ | | | |
| Play Phone | | | $2-3 | | | | | $2-5 | | | |
| Pull Toys | | | $2-3 | | | | | $3-6 | | | |
| Sandbox | | | $8-12 | | | | | $12-20 | | | |
| Shape Sorter | | | $2-3 | | | | | $3-5 | | | |
| Skate Board/Roller Skates | | | $8-12 | | | | | $10-25 | | | |
| Slide | | | $8-12 | | | | | $12-20 | | | |
| Soft Furniture | | | $5-10 | | | | | $10-25+ | | | |
| Swing Set | | | $40-60 | | | | | $60-120+ | | | |
| Toy Box | | | $5-15 | | | | | $15-30 | | | |
| Trucks (depends on size) | | | $3-5 | | | | | $5-15 | | | |
| Wagon | | | $10-20 | | | | | $20-40 | | | |
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