

**Mother’s Cupboard Consignment**

Dunlap’s Premier Seasonal Consignment Event

www.motherscupboardconsignment.com

Suggested Pricing Guide

Things to keep in mind:

*\*This guide was created to help you in pricing your items. As a consignor, it is ultimately up to you how you price your items. These are merely suggestions and are not required pricing guidelines.*

*\*There is a $2 price minimum and $1 increments.*

*\*You can combine items to get the minimum price. Items in Levels 1 & 2 sell best in groups of 2 or more. \*\*marks items that sell better in groups.*

*\*Please try to think of what you would pay for the item in its current , used condition*

*\*General, wear, fading, etc diminish the value of an item. Please consider these items when pricing your items. A good rule of thumb is 1/3-1/4 of what the item sells for in retail. Items with stains, holes, rips, missing buttons/snaps will not be accepted by the sale.*

*\*Boys clothes tend to have less resale value than girls.*

*\*Fall/Winter clothing has a higher resale value than Spring/Summer clothing.*

*\*it’s always best to let your items go for half price. Wouldn’t you rather get something for them, than nothing?*

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| **Children’s Clothing, Accessories & Shoes**  |
|  | **Level 1** | **Level 2** | **Level 3** | **Level 4** |
| \*\*items sell better in groups | *Department Stores: Walmart, Target, Kmart, etc. Please only bring EWC or EUC.* | *Retail Stores: Sears, Kohls, JCPenney, etc.* | *Chain Stores: Old Navy, Children’s Place, Aeroopastle, etc.* | *Upscale Chain Stores & Boutiques: Gymboree, Gap, Heartstrings, etc. & boutique brands* |
| **TOPS** |  |  |  |  |
| Dress Shirt | $2-4 | $3-5 | $4-6 | $5-7 |
| Long Sleeve T-shirt/Polo | $2-3\*\* | $2-4 | $3-5 | $4-6 |
| Short Sleeve Polo | $2-3\*\* | $2-4 | $3-5 | $4-6 |
| Sweater | $2-4 | $3-6 | $4-8 | $5-10 |
| Sweatshirt | $2-3\*\* | $3-4 | $3-5 | $4-7 |
| Turtleneck | $2-3\*\* | $2-4 | $2-5 | $3-6 |
| T-shirt/sleeveless | $2-3\*\* | $2-4 | $2-5 | $3-6 |
| **BOTTOMS** |  |  |  |  |
| Athletic/Sweat pants | $2-3\*\* | $2-4 | $3-5 | $4-6 |
| Capris | $2-3 | $2-4 | $3-6 | $4-7 |
| Casual Pants/Khakis | $2-4 | $3-5 | $4-7 | $5-8 |
| Dress Pants | $3-5 | $4-6 | $5-7 | $5-10 |
| Jeans | $2-3 | $3-5 | $3-7 | $4-9 |
| Leggings | $2-3\*\* | $2-4 | $3-5 | $3-6 |
| Overalls | $2-4 | $3-5 | $4-6 | $5-8 |
| Skirt/Skort | $2-4\*\* | $3-5 | $3-6 | $4-7 |
| Shorts | $2-3\*\* | $2-4 | $3-5 | $4-7 |
| **Children’s Clothing, Accessories & Shoes** *continued…* |
|  | **Level 1** | **Level 2** | **Level 3** | **Level 4** |
|  | *Department Stores: Walmart, Target, Kmart, etc. Please only bring EWC or EUC.* | *Retail Stores: Sears, Kohls, JCPenney, etc.* | *Chain Stores: Old Navy, Children’s Place, Aeroopastle, etc.* | *Upscale Chain Stores & Boutiques: Gymboree, Gap, Heartstrings, etc. & boutique brands* |
| **OUTFITS** |
| Track Suit | $2-4 | $3-5 | $4-6 | $5-8 |
| 2 Piece Matching Outfit | $3-4 | $4-6 | $5-7 | $6-10 |
| 3 Piece Matching Outfit | $3-5 | $5-7 | $6-8 | $7-12 |
| 4 Piece Matching Outfit | $4-6 | $5-8 | $6-10 | $8-15 |
| **DRESSES** |
| Dress | $3-4 | $4-6 | $4-8 | $6-12 |
| Holiday Dress | $4-6 | $5-8 | $6-10 | $6-15 |
| Jumper | $2-4 | $3-5 | $3-7 | $4-8 |
| Sundress | $2-4 | $3-5 | $3-6 | $4-8 |
| **OUTERWEAR** |
| Athletic Jacket | $2-4 | $3-5 | $4-7 | $5-9 |
| Denim Jacket | $3-5 | $4-6 | $4-7 | $5-9 |
| Dress Coat | $4-6 | $5-7 | $6-8 | $7-12 |
| Polar Fleece | $2-4 | $3-5 | $4-6 | $5-8 |
| Raincoats | $3-5 | $4-6 | $5-8 | $5-10 |
| Spring Coat/Lightweight | $2-4 | $3-5 | $4-7 | $5-8 |
| Snow Pants | $3-5 | $3-6 | $4-6 | $5-8 |
| Snow Suit | $4-6 | $5-7 | $6-10 | $8-12 |
| Vest – Fleece or Quilted | $3-5 | $4-6 | $5-7 | $6-8 |
| Winter Coat | $3-7 | $4-8 | $5-12 | $8-15 |
| Windbreaker | $2-4 | $3-5 | $4-6 | $4-8 |
| **PAJAMAS** |
| 2 or 3 piece PJ set | $2-4\*\* | $3-4\*\* | $3-5 | $4-6 |
| Bathrobe | $2-4 | $3-5 | $4-6 | $5-7 |
| Footed/Non-footed sleeper | $2-4\*\* | $3-4\*\* | $3-5 | $4-6 |
| Nightgown | $2-4\*\* | $3-4\*\* | $3-5 | $4-6 |
| **SWIMWEAR** |
| Rash Guards | $2-3 | $2-4 | $3-5 | $4-6 |
| Swimsuits | $2-3 | $3-4 | $3-6 | $4-6 |
| Swim trunks | $2-3 | $3-4 | $3-6 | $4-6 |
| Swimsuit Cover-Ups | $2-3 | $3-4 | $3-6 | $4-6 |
| Swim Trunks & rash guard | $3-6 | $4-8 | $6-10 | $8-12 |
| **COSTUMES** |
| Costume with accessories | $3-5 | $4-6 | $5-7 | $6-12 |
| Costume only | $2-3 | $3-6 | $4-6 | $5-10 |
| Accessories (grouped) | $2 | $2-3 | $3-5 | $4-6 |
| **INFANT CLOTHING ESSENTIALS** |  |  |  |  |
| Bibs (groups of 3+) | $2\*\* | $2-3\*\* | $2-4\*\* | $3-5\*\* |
| Gowns/Sleepers | $2-3\*\* | $2-4\*\* | $3-4\*\* | $3-5 |
| Onsies-Short & Long (3+) | $2\*\* | $2-3\*\* | $2-4\*\* | $2-5\*\* |
| Rompers | $2-3\*\* | $2-4\*\* | $3-4 | $3-5 |
|  |  |  |  |  |
| **Children’s Clothing, Accessories & Shoes** *continued…* |
|  | **Level 1** | **Level 2** | **Level 3** | **Level 4** |
|  | *Ex. Brands: Circo, Cherokee, Faded Glory, George, Wonder Kids , etc* | *Ex. Brands: Arizona, Jumping Beans, Okie Dokie, etc.* | *Ex. Brands: Children’s Place, Old Navy, Carters, Keds, Osh Kosh* | *Ex. Brands: Adidas, Crocs, Gymboree, Keen, New Balance, Nike, Stride Rite, Sperry, etc.* |
| **SOESHHHOES** |
| Baby/Infant Shoes | $2-3 | $2-4 | $3-5 | $4-6 |
| Boots-Hiking | $2-4 | $2-5 | $3-6 | $4-7 |
| Boots-Rain | $2-3 | $2-4 | $3-5 | $4-8 |
| Boots-Winter | $2-4 | $2-5 | $3-5 | $4-10 |
| Dress Shoes | $2-3 | $2-4 | $3-5 | $5-12 |
| Sandals | $2-3 | $2-4 | $3-5 | $4-7 |
| Slippers | $2 | $2-3 | $2-4 | $2-5 |
| Cleats | $3-5 | $4-7 | $5-8 | $5-10 |
| Tennis Shoes | $2-4 | $3-5 | $3-6 | $6-12 |
| Water shoes | $2 | $2-3 | $2-5 | $4-8 |
| **ACCESSORIES** |  |  |  |  |
| Backpacks | $3-5 | $3-6 | $4-6 | $5-7 |
| Belts | $2\*\* | $2-4\*\* | $2-4\*\* | $2-5\*\* |
| Gloves/mittens | $2\*\* | $2-3\*\* | $2-4\*\* | $2-5\*\* |
| Hair bows (in groups) | $2\*\* | $2-3\*\* | $2-4\*\* | $2-5\*\* |
| Hats/Caps | $2\*\* | $2-3\*\* | $2-4\*\* | $2-5\*\* |
| Lunch box | $2\*\* | $2-3 | $2-4 | $2-5 |
| Purses | $2\*\* | $2-3\*\* | $2-4\*\* | $2-5 |
| Scarves | $2\*\* | $2-3\*\* | $2-4\*\* | $2-5 |
| Tights | $2\*\* | $2-3\*\* | $2-4\*\* | $2-5 |
| **Baby/Toddler Gear & Equipment** |
|  | GOOD used condition | EXCELLENT Like New Condition |
| **BATHING/GROOMING** |  |  |
| Bath Tub | $2-5 | $4-8 |
| Bathtub Seat | $2-3 | $2-5 |
| Bathtub Faucet Cover | $2 | $2-3 |
| Bathtub Thermometer | $2-3 | $2-4 |
| Bathtub toy organizer/caddy | $2-3 | $3-5 |
| Bath Towels / Hooded Towels (groups of 3+) | $2-3\*\* | $2-4\*\* |
| Washcloths (groups of 3+) | $2\*\* | $2-3\*\* |
| **BEDDING/BLANKETS** |  |  |
| Crib Set (3-5 piece set) | $8-15 | $12-18+ |
| Crib Set (5-7 piece set) | $12-25 | $25-40+ |
| Crib skirt | $2-5 | $3-6 |
| Fitted Bassinet Sheet | $2-3\*\* | $2-4\*\* |
| Fitted Crib Sheet | $2-3\*\* | $2-4\*\* |
| Kids Comforter Sets- Twin/Full/Queen | $10-25 | $15-25+ |
| Kid’s Sleeping Bag | $4-8 | $5-10 |
| Receiving/Baby blankets (groups of 3+) | $2-4\*\* | $4-6\*\* |
| Toddler Bedding (3-4 piece set) | $5-10 | $8-12 |
| **Baby/Toddler Gear & Equipment** *Continued….* |
|  | GOOD used condition | EXCELLENT Like New Condition |
| **CAR SEAT/BOOSTER SEATS** |  |  |
| Car Seat \*Base Only\*-less than 5 years old-check date | $5-8 | $8-12 |
| Car Seat w/ Base -less than 5 years old-check date | $15-25 | $25-40 |
| Car Seat Cover | $4-6 | $7+ |
| Car Seat Organizer | $2-4 | $3-5 |
| High Back Booster Seat- less than 5 years old – check date | $10-20 | $20-30 |
| Infant Car Seat w/ Base – less than 5 years old – check date | $5-10 | $10-15 |
| **DIAPERING/POTTY** |  |  |
| Contour Changing Pad | $2-4 | $4-7 |
| Diaper Bag – NEW/LIKE NEW | $3-7 | $7-10 |
| Diapers – Disposable - Groups |  | .05-.10 per diaper |
| Diapers - Swim |  | .25-.50 per diaper |
| Kids Step Stool  | $2-4 | $4+ |
| **EQUIPMENT & ACCESSORIES** |  |  |
| Baby Carrier (sling,etc) | $5-12 | $8-20+ |
| Baby Monitor | $5-12 | $8-20+ |
| Baby Swing (battery/plug in) | $15-30 | $20-50 |
| Baby Swing (wind up) | $10-15 | $15-20 |
| Bassinet | $10-25 | $20-30+ |
| Booster Seat/High Chair Seat | $3-8 | $8+ |
| Bouncy Seat | $5-10 | $10-15 |
| Bumbo | $7-10 | $10-12 |
| Crib Mobile | $4-8 | $8+ |
| Co-Sleeper | $40-80+ |  |
| Exersaucer | $8-25 | $15-30 |
| Gyms/Playmats | $4-8 | $8-16 |
| High Chair | $10-25 | $25+ |
| Humidifier | $8-12 | $12+ |
| Jumparoo | $10-20 | $15-30 |
| Pacifier (NEW) |  | $2\*\* |
| Pacifier Keeper |  | $2-3\*\* |
| Pack-n-Play | $10-35 | $25-50+ |
| Shopping Cart Cover | $3-8 | $6+ |
| Vaporizer | $3-5 | $4-8 |
| **FEEDING & NURSING** |  |  |
| Bottles (NEW – group of 3+) |  | $2-5\*\* |
| Breast Pump - Single | $10-20 | $15-30+ |
| Breast Pump - Double | $20-45 | $50-100+ |
| Breast Milk Storage Bags (NEW) |  | $2-4\*\* |
| Feeding Utensils (groups – NEW/LIKE NEW)) |  | $2-3 |
| Kids Plates (groups – NEW/LIKE NEW)) |  | $2-4 |
| Nursing Pillow/Bobby | $6-8 | $6-10 |
| Sippy Cups (groups - NEW/LIKE NEW ONLY) |  | $2-4\*\* |
| **Baby/Toddler Gear & Equipment**  |
|  | GOOD used condition | EXCELLENT Like New Condition |
| **FURNITURE** |  |  |
| Bookshelf | $10-25 | $20-40+ |
| Changing Table | $20-75 | $50-100+ |
| Cribs \*NO drop side Cribs\* | $50-100 | $75-150 |
| Crib Mattress | $10-15 | $15-25 |
| Dresser | $25-40 | $40-100 |
| Glider w/ottoman | $20-40 | $40-80 |
| Glider w/o ottoman | $10-35 | $30-60 |
| Hanging Wall Shelf | $5-10 | $10-15 |
| Lamps, Border, Curtains, etc. | $5-10 | $7-12 |
| Toddler Bed | $20-40 | $40-80 |
| Toddler Mattress | $10-15 | $15-25 |
| **SAFETY** |  |  |
| All Purpose Locks |  | $2-3\*\* |
| Appliance/Drawer/Cabinet Latches |  | $2-3\*\* |
| Baby Mirror (for car) | $2-4 | $3-5 |
| Bed Rail | $4-6 | $5-10 |
| Bike Helmet /Padding | $3-5 | $4-7 |
| Door Knob Covers |  | $2-3\* |
| Furniture Wall Straps |  | $2-3\*\* |
| Night Light | $2-3 | $3-5 |
| Outlet Covers |  | $2-3\*\* |
| Safety Gates (less for small/wood gates/more for large) | $3-15 | $10-25 |
| **STROLLERS & ACCESSORIES** |  |  |
| Double or Sit-n-Stand Stroller | $20-40 | $30-60+ |
| Jogging Stroller - Single | $20-35 | $30-60+ |
| Jogging Stroller - Double | $40-60 | $60-80+ |
| Single Stroller | $10-25 | $20-40+ |
| Stroller/Travel System (includes base/car seat- less than 5 years old – check date) | $50-75 | $60-80+ |
| Stroller Weather Shield/Cover |  $3-5 | $4-6+ |
| Umbrella Stroller | $2-6 | $5-10 |
| **Books/Games/Puzzles/Toys/etc.** |
|  | EXCELLENT Like New Condition |
| **BOOKS – sell in groups – Excellent Cond. Only**  |  |
| Board Books | $2-3\*\* |
| Chapter Books | $2-3 |
| Cloth Books | $2\*\* |
| Hardcover Books | $2-3\*\* |
| Homeschool Curriculum/Educational | $3-10+ |
| Parenting/Maternity | $2-5\*\* |
| Set of Books - Series | $3-6 |
| Soft Cover Books | $2-3\*\* |
| **Books/Games/Puzzles/Toys/etc.** *continued….* |
|  | GOOD used condition | EXCELLENT Like New Condition |
| **ELECTRONICS** |  |  |
| Computer Games |  | $2-8 |
| Individual Games (PSP, Wii, etc) |  | $3-12 |
| Play Station |  | $100-125 |
| PSP |  | $60-80 |
| Toddler/Child TV Systems |  | $10-25 |
| Toddler/Child Readers |  | $5-25 |
| Wii system |  | $30-50 |
| X-Box System |  | $80-120 |
| **GAMES/MEDIA/PUZZLES** |  |  |
| CDs |  | $2-4\*\* |
| DVD – Disney/Baby Einstein |  | $4-6 |
| DVD – Other Titles |  | $2-5 |
| DVD Sets (group of 3+) |  | $5-9 |
| Puzzles - Foam |  | $2-3 |
| Puzzles - Floor |  | $3-6 |
| Puzzles - Wooden |  | $2-8\*\* |
| VHS Tape Sets (group of 3+) |  | $2-3\*\* |
| Youth Games (board, card, etc.) |  | $3-5 |
| **RIDING TOYS** |  |  |
| Bicycle | $5-10 | $10-15+ |
| Cozy Coupe | $5-12 | $10-20 |
| Power Wheels | $25-40 | $40-60 |
| Tricycle - Metal | $10-15 | $15-20 |
| Tricycle - Plastic | $5-10 | $10-15 |
| **TOYS** |  |  |
| Action Figures | $2-3 | $3-6 |
| Activity/Train Tables | $15-25 | $25-50+ |
| Balls (basketball,soccer, etc. | $2-3 | $3-5 |
| Barbies | $2-4 | $5+ |
| Barbie Clothes |  | $2-3\*\* |
| Barbie House | $5-15 | $15-30 |
| Basketball/T-Ball Set | $8-12 | $12-20 |
| Blocks |  | $2-10 |
| Cars (groups) | $2-4 | $4-12 |
| Cash Register | $4-6 | $6-10 |
| Desk | $10-20 | $20-40 |
| Dolls | $2-6 | $4-7+ |
| Dollhouse Sets | $5-15 | $15-40+ |
| Furniture (plastic/wood - table/chairs) | $5-15 | $15-25 |
| Kitchen |  $10-25 | $25-50+ |
| Kitchen dishes/food | $2-4 | $4-6 |
| Legos (depends on size of set) | $5-10 | $10-25 |
| **Books/Games/Puzzles/Toys/etc.** *continued….* |
|  | GOOD used condition | EXCELLENT Like New Condition |
| Lincoln Logs (depends on size of set) | $8-12 | $12-20 |
| Little People Set (depends on set) | $6-12 | $12-20 |
| Picnic Table | $10-15 | $15-40 |
| Playhouse | $25-50 | $50-100+ |
| Play Phone | $2-3 | $2-5 |
| Pull Toys | $2-3 | $3-6 |
| Sandbox | $8-12 | $12-20 |
| Shape Sorter | $2-3 | $3-5 |
| Skate Board/Roller Skates | $8-12 | $10-25 |
| Slide | $8-12 | $12-20 |
| Soft Furniture | $5-10 | $10-25+ |
| Swing Set | $40-60 | $60-120+ |
| Toy Box | $5-15 | $15-30 |
| Trucks (depends on size) | $3-5 | $5-15 |
| Wagon | $10-20 | $20-40 |
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